

Eliminate the Negative

Decisions

PROCESS

- Assuming that members have clarified items on a list, ask, “Are there any items you would be okay removing?”
- When a member names an item, ask if anyone objects. If not, remove the item.
- If there is an objection, do not remove the item. No discussion is required.
- When this process is complete, move to the next step in the decision-making process.

TIPS

- Explain that this process saves the group the time of talking about items in which the group has limited interest.