

## **Not A or B but C**

### Decisions

#### PROCESS

- The group is polarized on two options.
- Ask if any one can suggest a third option (C) that might contain what seems to be attractive about the first two (A and B).

#### ALTERNATIVES

- List the desirable features of A.
- List the desirable features of B.
- Have small groups generate options that contain the positive aspects of A and B while minimizing the negative aspects of each.

#### TIPS

- If the group remains stuck, use Criteria Matrix.